

## **Matthew J. Haas, SIOR**

**Managing Director, Baltimore Tenant Representation**

**JLL**

In his role as JLL Tenant Representation Leader, Haas has more than 22 years of commercial real estate experience, specializing in tenant representation. This includes advising corporate tenants on all aspects of their commercial real estate requirements and presenting feasible solutions to their specific needs. Haas provides his clients with market knowledge, strategic planning and workplace strategies to ensure they are making the best decisions with their commercial office space, while also managing the negotiation process.

Over the course of his career, Haas has been involved in the leasing of approximately 8 million square feet of commercial office space, with a transactional volume exceeding approximately \$225 million. He has represented LifeBridge Health in the leasing of more than 700,000 square feet of space across multiple locations, University of Maryland Faculty Physicians in the leasing of 450,000 square feet of space across multiple locations as well as The Johns Hopkins University Carey Business School in the leasing of 137,000 square feet of space. Other notable clients include DLA Piper, Morris & Ritchie, Goodell DeVries and Murthy Law Firm.

Haas has earned a CoStar Power Broker Award for his success work in the greater Baltimore metropolitan market eleven times, including most recently in 2020. He has also been named a “Top 25 Commercial Real Estate Broker” by the *Baltimore Business Journal* nine separate times. His community involvement is highlighted by volunteer positions with the University of Maryland at College Park and the United Way of Central Maryland, as well as fundraising positions with The Associated, Boys’ Latin School of Maryland, Friends School and The United Way.

Haas graduated from The University of Maryland at College Park.